

LET'S INSPIRE TOMORROW'S CULTURE AND TOURISM EXPERIENCE



MC - SUMMARY

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Key figures	The features
Partners 👄	Press
Experts Committees	Why exhibit?
The visitors 👄	Contact us





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International trade fair, focusing on the business and sustainable challenges of museums, cultural and touristic venues. Museum Connections highlights trends and innovations to imagine tomorrow's visitors' experiences.

BACK TO SUMMARY

IN POF GAL

L SOUF IG

MEDITERRANEO

SHOP

As a leader of the international community, Museum Connections brings together professionals from the sector, in Paris, every January.

INC - KEY FIGURES



4510 PARTICIPANTS

+10% vs 2022 including 20% from overseas

343 EXHIBITORS

60% Museum Shop40% Museum Techincluding 36% from overseas



40 CONFERENCES

105 SPEAKERS

coming from France, Germany, Belgium, Denmark, Spain, Netherlands, Togolese Republic, United Kingdom, Switzerland



90 PUBLICATIONS

8 TV & Radio stories 22 printed press articles 60 digital press articles

30 JOURNALISTS

present including Connaissance des Arts, Cultureevasion.com, France 5, France Culture, Journal des Arts, L'Objet d'Art, Restauro.de, Sonovision, The Art Newspaper International, LePoint.fr, Le Quotidien de l'Art, La Gazette Drouot, News Tank Culture ...

INC - PARTNERS

Institutions & Media

Soutenu par



Liberté Égalité Fraternité





LE MEDIA DU TOURISME DIGITAL









news tonk













BACK TO SUMMARY







Villette::mploi









INC - EXPERTS COMMITTEES Mirror of the diversity of the show's audiences



INNOVATION DUOS JURY

Gathering experts from consulting firms, training organizations and cultural and tourist institutions, the INNOVATION DUOS JURY selects 20 "venues X supplier" duos who, during the show, will be able to present their solution on the **INNOVATION TV.**

Discover the jury members



INSPIRATION BOARD

Throughout the year, Museum Connections gives voice to the members of the INSPIRATION BOARD. Composed of leading actors and representatives of the cultural and tourist community, they define together the issues and themes to be addressed during the **INSPIRATION** CONFERENCES.

Discover the board members

BACK TO SUMMARY

POPUP STORE JURY

Curated by **retail experts** from various French and overseas, cultural and tourist institutions, the POPUP STORE JURY selects around hundred products that will be presented in the **POPUP STORE**: The temporary shop of the show!

Discover the jury members



4510 PARTICIPANTS

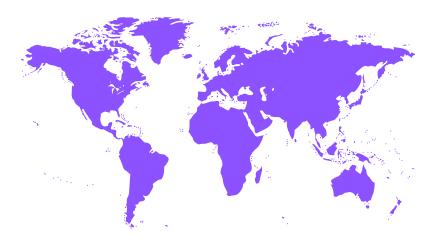
+10% vs 2022 including 20% from overseas

VISITORS' PROFILE (ACTIVITY):

Museums, zoos, aquariums, amusement and theme parks, castles, gardens, tourist offices, local authorities, cultural centers, art galleries, public institutions, libraries, heritage sites and historical monuments, cultural sites, theaters, professional associations...

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MC - THE VISITORS

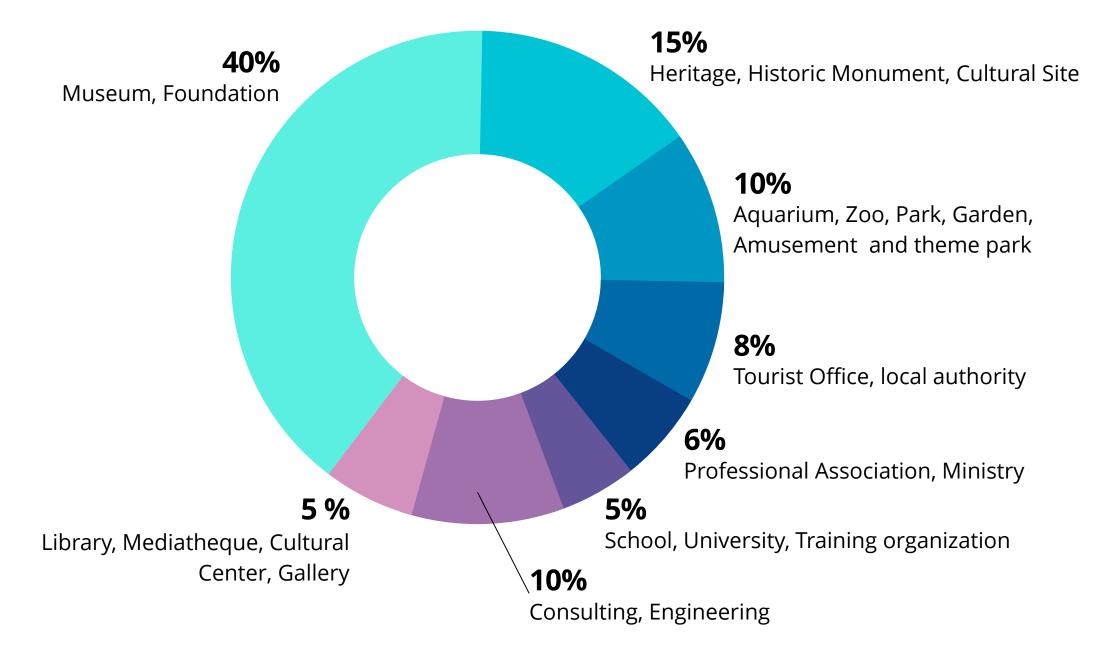


TOP 10 COUNTRIES

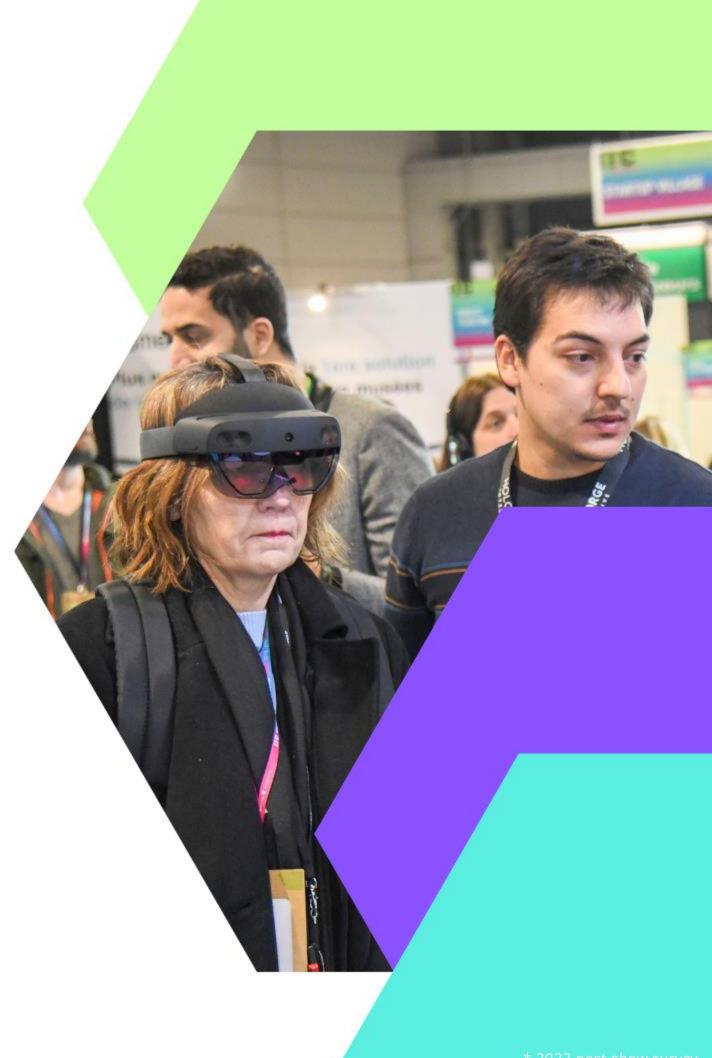
Belgium, Spain, Italy, Switzerland, United Kingdom, Netherlands, Germany, United States, Greece, Portugal

MC - THE VISITORS

VISITORS' BREAKDOWN BY ACTIVITY:



BACK TO SUMMARY



MC - THE VISITORS

<u>*****</u>*****

work within a private institution

77%

have a role in the purchasing decision

THEY VISIT THE SHOW

AMERICAN MUSEUM OF NATURAL HISTORY • AMSTERDAM TULIP MUSEUM • AQUARIUM DE PARIS - CINEAQUA • ARTEUM • ARTIS ROYAL ZOO OF AMSTERDAM • B!G LA COMMUNICATION HAUTE CULTURE • BAYEUX AVENTURE • BIBLIOTHEQUE NATIONALE DE FRANCE • BLENHEIM PALACE • BOURSE DE COMMERCE PINAULT COLLECTION • BRITISH MUSEUM • CATHÉDRALE DE ROUEN • CENTRE DES MONUMENTS NATIONAUX • CENTRE POMPIDOU • CHANTILLY-SENLIS TOURISME • CHATEAU D'AUVERS - CONSEIL DÉPARTEMENTAL DU VAL D'OISE • CHATEAU DE BRETEUIL • CHÂTEAU DE CHANTILLY • CHÂTEAU DE FONTAINEBLEAU • CHÂTEAU DE VERSAILLES • CHATEAU DES DUCS DE BRETAGNE • CHATEAU DU CLOS DE VOUGEOT • CHÂTEAU DU CLOS LUCÉ - PARC LEONARDO DA VINCI • CITE DE LA CÉRAMIQUE SÈVRES & LIMOGES • CITÉ DES SCIENCES ET DE L'INDUSTRIE • COMPAGNIE DES ALPES • CONSEIL DÉPARTEMENTAL DES BOUCHES-DU-RHÔNE • COPENHAGEN CONTEMPORARY • CRT PARIS ILE-DE-FRANCE • DÉPARTEMENT DE L'AIN, DIRECTION DU PATRIMOINE • DESTINATION RENNES • DISNEYLAND PARIS • DOMAINE BATAILLE DE WATERLOO 1815 • DOMAINE DE DAMPIERRE-EN-YVELINES • ETABLISSEMENT PUBLIC DES MUSÉES D'ORSAY ET DE L'ORANGERIE • ÉTABLISSEMENT PUBLIC DU MONT SAINT-MICHEL • FESTYLAND • FÊTE DES LUMIERES • VILLE DE LYON • FONDATION DU CHÂTEAU DE CHILLON • FONDATION FRANÇOIS SOMMER • FONDATION LE CORBUSIER • FONDATION LOUIS VUITTON • FONDAZIONE DEL ALBERO D'ORO • FONDS HÉLÈNE & ÉDOUARD LECLERC POUR LA CULTURE →

BACK TO SUMMARY



90%

of visitors are satisfied with their visit

MC - THE VISITORS

FRANCE MINIATURE/COMPAGNIE DES ALPES • FUNDAÇÃO CALOUSTE GULBENKIAN • FUTUROSCOPE • GAITE LYRIQUE • GROTTE CHAUVET 2 ARDÈCHE • HARAS NATIONAL DU PIN • INSTITUT DU MONDE ARABE • KUNSTHAL ROTTERDAM • KUNSTPALAST • LA CINÉMATHÈQUE FRANÇAISE • LA FONDATION OLYMPIQUE POUR LA CULTURE ET LE PATRIMOINE • LA SERRE AUX PAPILLONS • LE CENTQUATRE-PARIS • LES ARTS DÉCORATIFS • LES CHAMPS LIBRES - MUSÉE DE BRETAGNE • MUDAM • MULTIMEDIA ART MUSEUM • MUSÉE COGNACQ-JAY • MUSÉE D'ART CONTEMPORAIN DE LYON • MUSÉE DE CLUNY - MUSÉE NATIONAL DU MOYEN ÂGE • MUSEE DE LA COMPAGNIE DES INDES • MUSEE DE LA GENDARMERIE NATIONALE • MUSÉE DE L'AIR ET DE L'ESPACE • MUSÉE DE L'ARMÉE • MUSÉE DE L'HOMME • MUSÉE D'ORSAY • MUSÉE DU LOUVRE • MUSÉE DU QUAI BRANLY -JACQUES CHIRAC • MUSEE NATIONAL SUISSE BOUTIQUE • MUSEE OCÉANOGRAPHIQUE DE MONACO • MUSÉE VISIONNAIRE • MUSEENE I SØR-TRØNDELAG AS AVD. RINGVE/ROCKHEIM • MUSÉES ROYAUX DES BEAUX-ARTS DE BELGIQUE • MUSEO CARMEN THYSSEN MALAGA • MUSEO NAZIONALE DELL'AUTOMOBILE • MUSEU EGIPCI DE BARCELONA • MUSEU NACIONAL D'ART DE CATALUNYA • MUSÉUM D'HISTOIRE NATURELLE • MUSEUM OF FINE ARTS GHENT • MUSEUM OF FINNISH ARCHITECTURE • MUSEUM OF ISLAMIC ART • MUSEUM REINHARD ERNST • MUZEUM LAZIENKI KROLEWSKIE W WARSZAWIE • NATIONAL COMMISSION FOR MUSEUMS AND MONUMENTS • NATURAL HISTORY MUSEUM • NATURAL HISTORY MUSEUM OF DENMARK • NAUSICAA, CENTRE NATIONAL DE LA MER • OCÉANOPOLIS • OPÉRA NATIONAL DE PARIS • ÖSTERREICHISCHE GALERIE BELVEDERE • PALACIOS Y MUSEOS • PALAIS DE LA DÉCOUVERTE - UNIVERSCIENCE • PARC ASTERIX • PARIS MUSÉES • PHILHARMONIE DE PARIS • PICASSOMUSEUM MÜNSTER • PIRAEUS BANK GROUP CULTURAL FOUNDATION • PUY DU FOU • RIJKSMUSEUM • RMN MUSEE DU LUXEMBOURG • ROUEN NORMANDIE SITES & MONUMENTS • ROYAL COMMISSION FOR ALULA • ROYAL MUSEUM OF FINE ARTS OF BELGIUM • ROYAL PAVILION & MUSEUMS TRUST • SEG - CHÂTEAU DE VAUX-LE-VICOMTE • SES DES FRÈRES BOUGLIONE • SOCIÉTÉ D'EXPLOITATION DE LA TOUR EIFFEL • STAATLICHE MUSEEN ZU BERLIN - PRUSSIAN HERITAGE FOUNDATION • STRAAT MUSEUM • STRAAT MUSEUM • THE BRITISH MUSEUM • THE HUNTINGTON • THE J. PAUL GETTY TRUST • THE JAM PROJECT SAS • THE MUSEUM OF MODERN ART • THE SOLOMON R. GUGGENHEIM FOUNDATION • THEATRE ANTIQUE D'ORANGE • THOIRY ZOO SAFARI • UNIVERSCIENCE / CITÉ DES SCIENCES ET DE L'INDUSTRIE • VAN GOGH MUSEUM • ZAYED NATIONAL MUSEUM • ZOOPARC DE BEAUVAL [...]

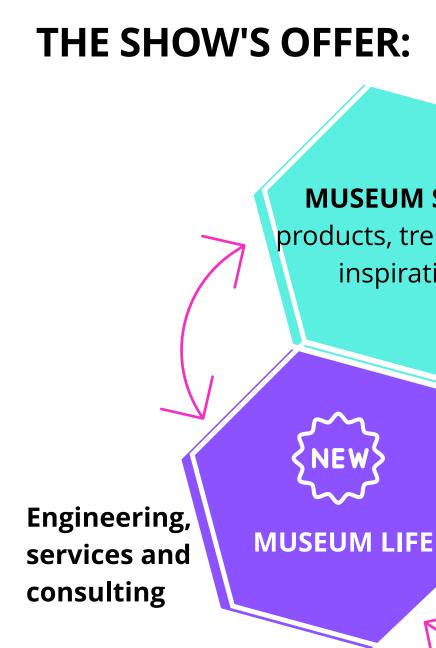
343 EXHIBITORS

including 36% from overseas



TOP 10 COUNTRIES

Spain, Italy, Netherlands, United Kingdom, Germany, Greece, Belgium, United States, Switzerland, Luxembourg



BACK TO SUMMARY

MUSEUM SHOP

products, trends and inspiration

A COMPLETE OFFER DEDICATED TO THE VISITOR EXPERIENCE

MUSEUM TECH Equipment, technologies and innovation

MUSEUM LIFE

Since 1994, Museum Connections has supported cultural and tourist venues seeking to improve and optimize the visitor experience for their audiences.

Initially focused on an offer intended for museum shops, Museum Connections widened its field of expertise in 2015, by proposing a new offer: Museum Tech.

In order to continue to meet the evolving needs of cultural and tourist sites, Museum Connections is launching a new offer: MUSEUM LIFE

IN 2023, MUSEUM LIFE OFFERED:

- A job Area: to respond to recruitment issues in the cultural and tourism sector
- The Touring Exhibitions Pavilion: presenting a range of international touring exhibitions







Exhibitiors' profile (Activity)

MUSEUM TECH

- Reception, public management, ticketing
- Visiting aids
- Audiovisual, multimedia
- Communication, marketing
- Equipment, furniture, storage
- Exhibition, scenography, signage
- Collections management, archiving, reproductions
- Point of sale management
- Cultural mediation, games, educational devices
- Merchandising

MUSEUM LIFE

- Site management
- Licensing, Patronage
- Cultural engineering, Consulting agency, Assistance management (design and construction)
- Employment, Training, Temporary staff recruitment
- Cultural programming, Exhibition design

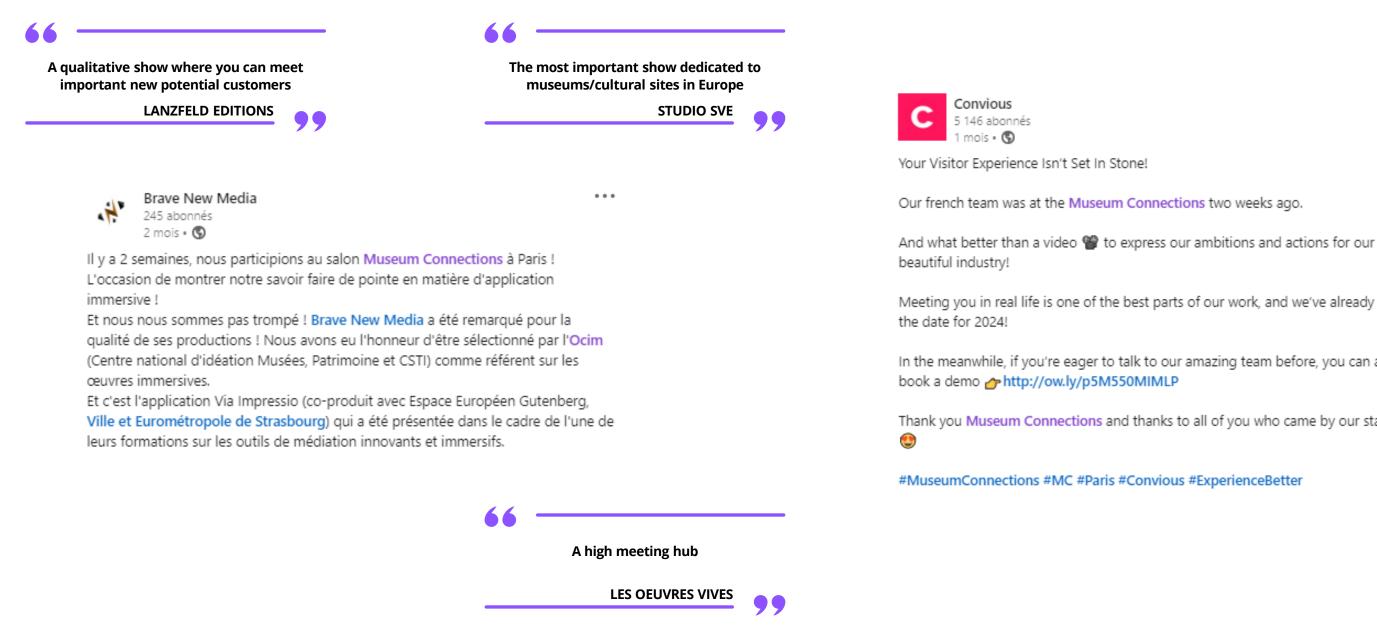




MUSEUM SHOP

- Publishing
- Jewellery
- Decoration, Tableware
- Delicatessen, Food products
- Fragrances, Cosmetics
- Toys, Stuffed animals, Kids
- Fashion, Accessories, Leather goods
- Currency, Medals
- Stationery, Cards
- Art objects, Reproductions
- Souvenirs, Gifts
- High-Tech goods
- Arts & crafts, DIY (Do-it-yourself)

What do they have to say about it?



. . .

* 2023 Post-show survey

- Meeting you in real life is one of the best parts of our work, and we've already set
- In the meanwhile, if you're eager to talk to our amazing team before, you can always
- Thank you Museum Connections and thanks to all of you who came by our stand

What do they have to say about it?



Art Collector - Jeu de société 39 abonnés 3 sem. • 🕥 ✓ Suivi •••

Museum Connections: The First Stop on Our Journey to Board Game Domination

Museum shops are one of my favorite parts of a museum. I usually begin and end my visit there. In the last years the products have developed in quality, diversity, and creativity.

So, as you can understand I was pretty excited to discover Museum Connections. THE world reknowned fair for museums to scout unique products for their store. We thought to ourselves: what better way is there, to pitch and test out our concept here?

We booked a stand (first time in our lives!), thought of a way to stand out from the others (hello Van Gogh Museum printed shirts) and wrote a killer pitch.

On top of that we were selected for the **#PopUp** store where visitors can: "spot trends at a glance and identify exhibitors' products that will make your store successful."

I had no idea a fair like this existed. That's one of the things I love about being an entrepreneur, it gives me the opportunity of discovering new worlds at a fast pace.

Are you a fan of museum shops too? Which museum shop is your favorite? Let us know in the comments.

#museumshop #museumfair #boardgames #paris



Illustration de Patrimoine 4 603 abonnés 1 mois • 🔇

Museum Connections, c'était il y a 15 jours !

2 jours de salon qui m'ont permis de faire de chouettes rencontres et de pouvoir aborder plusieurs problématiques : quels monuments valoriser en priorité ? Quels types de produits proposer dans une nouvelle boutique en ligne ? Mais aussi des questions plus concrètes comme les délais et coûts de réalisation.

...

* 2023 Post-show survey

C'était aussi l'occasion d'expliquer comment mon travail d'illustratrice est une vraie plus value dans le développement d'une activité, de parler de la préservation du patrimoine, d'insister sur l'usage de l'image de nos monuments pour développer nos activités culturelles.

Ces rencontres m'ont aussi permis de découvrir de nouveaux monuments, comme la Boverie à Liège (Fanny Chaudron), le Musée Jenisch en Suisse (Sara Terrier)...

Ce salon m'a aussi permis de rencontrer à nouveau des visages qui m'étaient familier comme Eric Naudin, l'équipe de Ville de Saint-Germain-en-Laye ou encore Isabelle Tarquis de la Réunion des Musées Nationaux - Grand Palais

Quel plaisir de se plonger à nouveau dans de beaux lieux emblématiques comme le Château de Chantilly (officiel) géré par Institut de France (Maïa Lazare), le patrimoine de Nevers, celui de la ville de Chartres, sans oublier un lieu qui regroupe de nombreux monuments à faire découvrir aux plus jeunes : France Miniature !

Moi qui avait du mal à me projeter sur ce type d'évènements assez "business", j'en suis presque à regretter qu'il n'ait pas durer plus longtemps !

#business #france #illustration #patrimoine #culturefrance #tourisme #monuments

BACK TO SUMMARY

MC - THE FEATURES

Museum Tech - Innovation Duos

It is not always easy to have your client understand your technological solution!

The **INNOVATION DUOS** allow you to make your solution known, by presenting a concrete example of your application, already set up within a cultural or tourist venue.



WHY APPLY?

- Present your solution to an audience of potential customers!
- 20 minutes of **free**, privileged speech at the show
- Benefit from increased visibility before, during and after the show

SELECTION BY A JURY OF EXPERTS

- Deliberation of the 1st selection : mid/end October 2023
- Deliberation of the 2nd selection : early December 2023

HOW TO APPLY?

- Register for the show as a Museum Tech exhibitor
- Present an innovative solution implemented in a venue, for less than a year
- Complete the application form and ensure your client's availability (they must be present on site)

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hers! the show Discover the jury

for less than a year availability *(they must be present on site)*

MC - THE FEATURES

Museum Shop - PopUp Store

Temporary shop of the show, it allows buyers to identify at one glance the **100 products** that will make their store a success.



WHY APPLY?

- Have a jury of cultural and tourism retail experts from various institutions in France and abroad, preview your latest collection
- It's the guarantee to be seen by the biggest buyers of the show!
- Benefit from increased visibility before, during and after the show

SELECTION BY A JURY OF EXPERTS

- Deliberation of the 1st selection : early October 2023
- Deliberation of the 2nd selection : early December 2023

HOW TO APPLY?

- Register for the show as a Museum Shop exhibitor
- Present a product that fits into one of the universes put forward for the edition 2023 Universes: Kids, Collaboration with an artist or an institution, eco-responsibility, locally made, feel good or even diversity and commitment
- Complete the application form and send 1 to 3 samples maximum

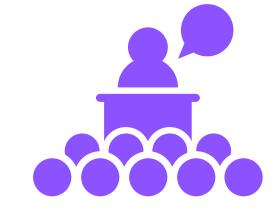
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Discover the jury

MC - THE FEATURES

Conferences



40 CONFERENCES 105 SPEAKERS

including 21 Innovation Duos presentations

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2 days of conferences, round tables, interviews, rolling program, bilingual (French/English), 2 locations

INSPIRATION CONFERENCES

The conference program presented at Museum Connections is produced hand in hand with the **INSPIRATION BOARD**, a network of experts and professionals in the field of culture and tourism, capable of identifying future themes and challenges for the sector.

2023 THEMES:

- *Rethinking the cultural venue: new formats & new functions*
- Impact & Innovation

INNOVATION TV

The INNOVATION TV program highlights innovative solutions, that have recently been deployed in a cultural or tourist venue, by exhibitors present at the show. Also, crosscutting topics such as traveling exhibitions or recruitment challenges in the sector are also addressed.



Access the replays

INC - PRESS



90 PUBLICATIONS

8 TV & Radio stories 22 printed press articles 60 digital press articles

30 JOURNALISTS

present including Connaissance des Arts, Cultureevasion.com, France 5, France Culture, Journal des Arts, L'Objet d'Art, Restauro.de, Sonovision, The Art Newspaper International, LePoint.fr, Le Quotidien de l'Art, La Gazette Drouot, News Tank Culture ...



600K viewers on average

"The Museum Connections trade show will take place on January 17 and 18, 2023 in Paris, Porte de Versailles. The aim of the show is to bring together all those who can make culture even more immersive and even more interactive. Review of some French startups that will be present on site [...] "

TV



Discover the replay from 27 minutes and 45 seconds

"The Museum Connections trade show brings together culture and technology. Guests: Claire de Longeaux, director of Museum Connections; Jeremy Frey, founder, president and director of Studio Saola. [...] the show is dedicated to the cultural experience [...] exhibitors showcase their innovations and solutions for cultural venues."



6 jan. 2023 - France 2 - Télématin - Chronique de Laura Tenoudji

11 jan. 2023 - BFM Business - Tech and co : le grand live du numérique



INC - PRESS



15 jan. 2023 - RFI actualités - Rubrique par Dominique Desaunay *Discover the replay*



"Museum Connections, when mixed reality invites you to the museum [...] The 27th edition of the Museum Connections trade show, which will be held on January 17 and 18 in Paris at the Porte de Versailles, will be an opportunity to discover the latest achievements and innovations in the field of augmented reality. [...] "









"L'étincelle dans la ville went to Museum Connections, a huge international trade show focusing on the economic and sustainable issues of museums, places of culture and tourist sites. L'étincelle dans la ville met with [...] "



TV

SQOOL[™]

"Heading to Museum Connections to explore future trends with Jeanne Dreyfus who has "une idée derrière la tech [...] How to make the invisible visible [...] here we see technologies that make dreams and science rhyme"



30 jan. 2023 - SQOOL TV - Sujet de Jeanne Dreyfus

Discover the replay from 21 minutes and 45 secondes

INC - PRESS

Printed



CULTURAL PRESS

- 4 articles in News Tank Culture
- 2 articles in le Journal des Arts
- 1 article in le Quotidien de l'art
- 1 article in Culturactu.com
- 1 mention in L'Oeil
- 1 mention in La Gazette Drouot
- 1 mention in Artension

[...]

PROFESSIONNAL TOURIST PRESS

- 1 article in L'Echo touristique
- 1 article in Tendancehotellerie.fr
- 1 short story in Juristourisme
- 1 short story in Les cahiers du tourisme
- 1 mention in tousime-espace.com
- 1 mention in Revue Espaces

[...]



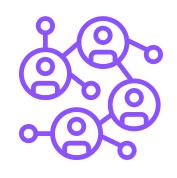
PRESS NEW TECHNOLOGIES

- 1 article in ITRmobile
- 1 article in ITRsoftware
- 1 article in ITRmanager
- 1 article in Influencia.net
- 1 short story in Sonovision
- 1 short story in @Edition Multimedia

[...]

* 2023 edition

INC - WHY EXHIBIT?



NETWORK

Not only a two-days event! Reach all the participants before & after the show via MYMUSEUMCONNECTIONS



INTERNATIONAL

Develop your business internationally: 20% of the visitors come from overseas



GROWTH

Boost your sales & multiply your development potential: exhibitors make on average €32K after the show



Meet with your loyal customers through an unmissable and unifying annual event

BACK TO SUMMARY



EXPOSURE

Make your company known: 85% of exhibitors met with new customers



NOVELTIES

Present new products / services: 86% of show participants want to discover new products / services

INC - CONTACT-US

The sales team



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MUSEUM CONNECTIONS PARIS 16-17 JAN 2024

THANK YOU!

Feel free to contact us for more information.





MUSEUMCONNECTIONS.COM

Follow the show latest news:



